

Increased **Heat Exchanger Sales by 70%** in the Last 6 Months with Our PPC Strategy





www.pragyaassociates.net

Challenges From The Client's perspective:-

- Insufficient Sales: Despite offering superior products, sales figures were not meeting the company's goals.
- Irrelevant Traffic: A significant portion of website visitors were not prospective buyers, leading to low conversion rates.
- Highly Competitive Market: The market was dominated by well-known brands, making it difficult for Pragya Associates' to differentiate themselves.

The Approach:-

1. Lead Generation Campaign Focus:

• Direct efforts towards lead generation campaigns for immediate impact.

2. Distinctive Value Propositions:

• Highlight unique product features to stand out from competitors.

3. Targeted Audience Segmentation:

• Identify and target specific buyer personas to maximize conversion rates.

4. Continuous Performance Analysis:

• Implement rigorous tracking and analytics to measure campaign effectiveness.

The Results:-

70% Increase Sales

60% Quality Traffic



